

CE SPD/MSKVY2.0/ADB-MahaSKY/Mumbai/26-27/T-01

Maharashtra State Electricity Distribution Co. Ltd.

Tender Details		10-06-2026 04:11:31
Tender Code	CE SPD/MSKVY2.0/ADB-MahaSKY/Mumbai/26-27/T-01	
Tender Type	Works Tender	
Type Of Bid	Two Bid	
Description	Tender for Appointment of Training Agency for Maharashtra Saurya Kaushal Yojana (Maha-SKY) under the Maharashtra Power Distribution Enhancement Program under MSKVY 2.0 Scheme funded by Asian Development Bank (ADB)	
Estimated Cost (In Lakhs)	731.05	
Basis of prices	NA	
Tender Validity	NA	
Delivery Requirement (In Months)	NA	
Tender on rate contract basis	NO	
Tender Fee (In INR)	10000	
GST In INR (@18% on Tender Fee: SAC No.	1800	
Total Tender Fee Amount including GST in INR.	11800	
Contact	S. R. Shinde , 8329300642 ,cespd.msedcl@gmail.com	
Pre-Qualifying Req	As per Bid Document	
Budget Type	Capex	
Scheme Code	0133 - Distribution Infra & stym Strengthening	
Scheme Name	0000	
Department	Special Project	
Office Type	HO	
Location Type	Corporate Office	
Designation	Executive Engineer(Distribution)	
Pre-Bid Meeting Address	Office of the Chief Engineer (Special Projects) MSEDCL, Prakashgarh, 5th Floor, Anant Kanekar Marg, Bandra(E), Mumbai- 400051, Maharashtra, India	
Bid Opening Address	Office of the Chief Engineer (Special Projects) MSEDCL, Prakashgarh, 5th Floor, Anant Kanekar Marg, Bandra(E), Mumbai- 400051, Maharashtra, India	
Version No	1	
Call for Deviation	NO	
Is Annexure C1 Applicable	NA	
Is Manufacturer Applicable	NO	
Is Trader Applicable	NO	
Minimum % of Offered Quantity	NA	

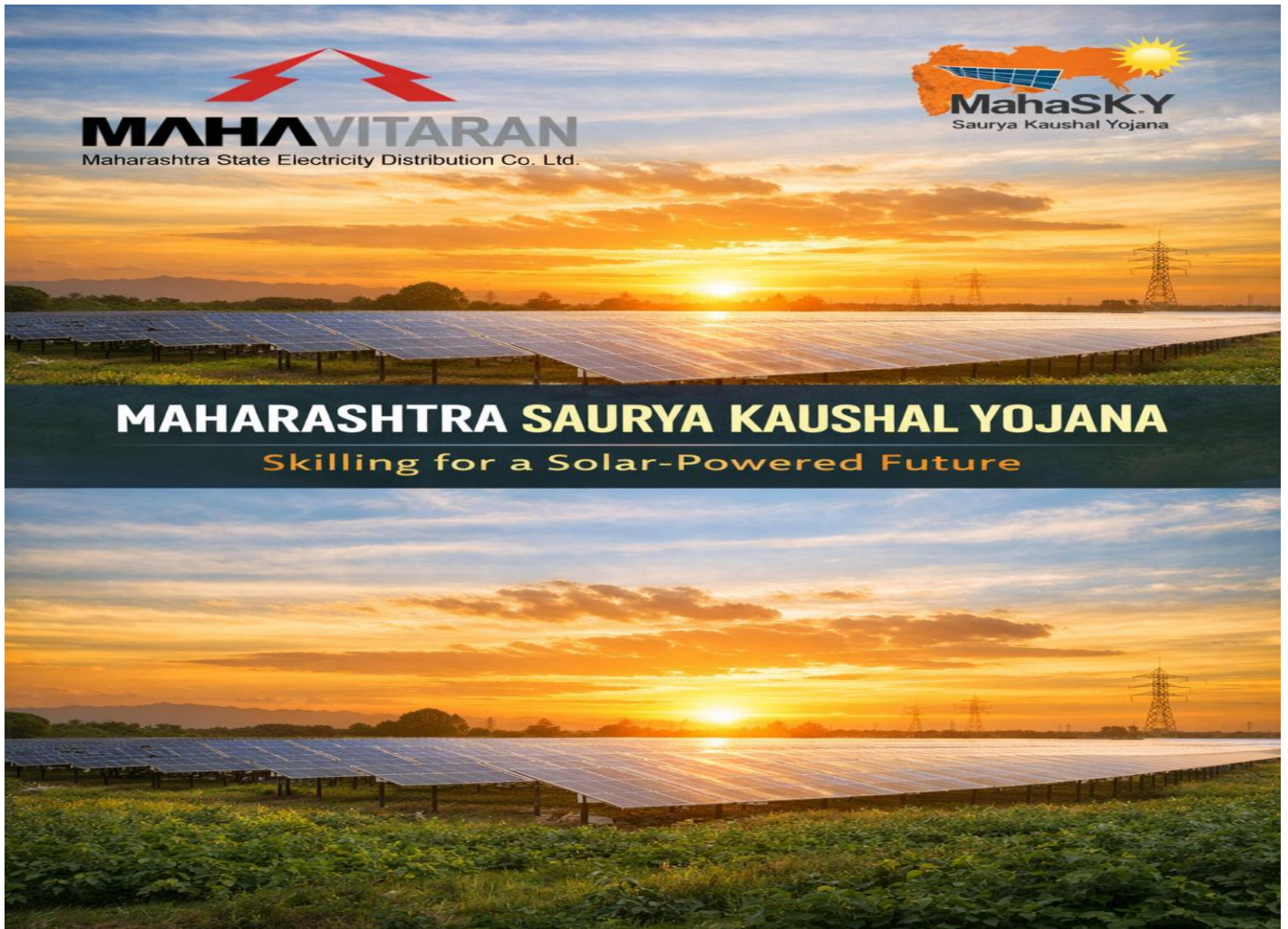
Is Power Supplier Applicable	NO
Tender Sale Start Date	10-06-2026 17:00
Tender Sale End Date	24-06-2026 14:00
Bid Start Date	10-06-2026 18:00
Bid End Date	24-06-2026 15:00
Pre-Bid Meeting Date	17-06-2026 12:00
Techno-Commercial Bid opening on	24-06-2026 16:00
Price Bid opening on	Will be declared later
Annexure C1 Opening Date	NA
Winner Selection Date	Will be declared later
Can Bidder Opt EMD Exemption	N



Maharashtra State Electricity Distribution Company Ltd.

Tender for Appointment of Training Agency for Maharashtra Saurya Kaushal Yojana (Maha-SKY) under the Maharashtra Power Distribution Enhancement Program under MSKVY 2.0 Scheme funded by Asian Development Bank (ADB)

(Tender No.: CE SPD/MSKVY2.0/ADB-MahaSKY/Mumbai/26-27/T-01)



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1. Background

Asian Development Bank (ADB) is supporting the Maharashtra Saurya Kaushal Yojana (MahaSKY) under the Maharashtra Power Distribution Enhancement Program.

The proposed initiative aims to support capacity building and skill development to complement the large-scale solarization of agricultural feeders under MSKVY 2.0 and strengthen the renewable energy ecosystem in the state.

The proposed project has the following sub-components:

1.1 Strategic Output 1: Development and implementation of a structured training program for approximately 4,500 candidates in solar photovoltaic (PV) technologies, including installation, operation, maintenance, and safety practices.

1.2 Strategic Output 2: Strengthening institutional capacity through partnerships with ITIs, polytechnics, training institutions, and industry stakeholders for effective delivery and long-term sustainability of the skilling program.

1.3 Strategic Output 3: Promotion of Gender Equality and Social Inclusion (GESI) by ensuring at least 30% participation of women and inclusion of socially disadvantaged groups, along with provision of safe and inclusive training environments.

1.4 Strategic Output 4: Facilitation of employment, entrepreneurship, and livelihood opportunities through industry linkages, job fairs, placement support, and convergence with relevant government schemes and programs.

The proposed project will be financed by ADB through the Result Based Lending (RBL) modality.

2. Objective and Purpose of the assignment

Maharashtra stands as India's leading economic hub, with its Gross State Domestic Product (GSDP) for FY 2024-25 estimated at around \$580 billion (Rs 45.31 lakh crore), contributing approximately 13.5% to India's nominal GDP. The state's economy is driven by services, industry, and agriculture, with the services sector expected to grow by 7.8% and the industrial sector by 4.9% in 2024-25. The state's per capita income is estimated at Rs 3,09,340 for 2024-25, underlining its strong and diverse economic base.

Maharashtra has an installed power generation capacity of 56,121.66 MW, including allocated shares in central and joint sector utilities, as of August 2025. The energy mix is increasingly diversified, with renewable sources contributing 48.49% of installed capacity. The industrial sector accounts for 42.34% of electricity consumption, agriculture for 22.38%, and the domestic sector for 19.57%. Out of roughly 34 million electricity consumers in the state, around 4.6 million are agriculture consumers.

The Mukhyamantri Saur Krushi Vahini Yojana 2.0 (MSKVY 2.0) supports decentralized solar projects to provide daytime electricity to the agriculture sector. The scheme originally aimed to achieve 30% feeder solarization by 2025 and install 7,000 MW of solar power capacity near agricultural substations; this target was subsequently revised to 16,000 MW through the Government Decision dated 13 September 2024. More than 9,000 MW of projects have already been awarded and are under execution. This scale of investment is expected to generate substantial local employment in construction, operations and maintenance (O&M), and associated green livelihoods.

Building the skills of local populations - especially rural youth, women, and other underserved groups - will help developers source qualified local staff for O&M and related services, improve the long-term sustainability of solar assets, and expand local livelihood opportunities linked to clean energy,

agriculture value chains, and water management. To support this agenda, the Government of Maharashtra has approached ADB, and MSEDCL has launched the Maharashtra Saurya Kaushal Yojana (MahaSKY).

The purpose of this assignment is to engage a Training Agency to support the scaling up of MahaSKY in a practical, demand-led, and GESI-responsive manner so that the program not only trains candidates for green jobs, but also expands equitable access to skills, decent work, entrepreneurship, and livelihood opportunities arising from solarization in agriculture.

3. Scope of work

The ADB assistance intends to support a just transition towards sustainable development by building skills among participating rural populations - especially women and youth - to meet the requirements of green jobs and green livelihoods under and around MSKVY 2.0. The Consultant, in coordination with ADB and its representatives, will engage with the Energy Department, Government of Maharashtra, MSEDCL, the Department of Vocational Education and Training (DVET), and other relevant agencies to develop and implement an overall plan for training 4,500 personnel for green energy jobs.

The Consultant shall work closely with the Green Livelihoods Consultant and any other experts deployed by ADB. The trainings will be implemented over 24 months and shall be designed to respond to actual market demand, district context, and the inclusion needs of women and other underserved groups.

4. Quarterly targets

1. The Consultant shall ensure implementation of skill development training programs and certification of participants to enhance their employability in the green energy sector. A minimum of **4,500 participants** shall be trained and certified by the year **2028**.

2. The quarterly targets for achievement of this deliverable are as follows:

Sr. No.	Timeline	Cumulative Target (No. of Participants to be Certified)
1	Q4 – 2026	500
2	Q2 – 2027	1,500
3	Q4 – 2027	3,000
4	Q2 – 2028	4,500

The targets mentioned above are cumulative in nature.

5. Detailed tasks and expected outputs

5.1 Training material and modules

1. Review the pilot-phase training design, including the Suryamitra qualification pack, detailed training plans, participant feedback, trainer feedback, attendance trends, completion patterns, and certification outcomes.
2. Refine and structure the training program for scale-up, including appropriate sequencing of classroom, practical, and on-site learning components.
3. Integrate substantive GESI content into the curriculum, including gender equality and non-discrimination; safe and respectful workplaces; prevention of sexual harassment; worker and community safety; communication with women consumers and SHGs; and examples of women's participation in renewable energy roles and enterprises.
4. In consultation with MSEDCL, ADB, developers, women renewable energy entrepreneurs, rooftop solar service providers, and training partners, identify practical add-on modules or orientation sessions on livelihood opportunities linked to solar energy in agriculture, including possible convergence with MAGNET and other relevant government or externally supported projects.
5. Ensure that training materials and participant handouts are suitable for delivery in Marathi and other locally relevant formats, with simple, field-oriented content and visual aids where needed.

5.2 Training schedule and district coverage

Based on the capacities being installed in each district under MSKVY 2.0, propose a district-wise target allocation to cover 4,500 participants in total.

1. Develop an overall monthly training schedule for each district, with quarterly review and updating based on actual achievement and learning from implementation.
2. Prepare district-wise mobilisation and inclusion plans indicating likely trainee sources, outreach partners, women's participation strategy, local constraints, and mitigation measures.
3. Sequence training delivery so that trained candidates can be linked to jobs, apprenticeships, self-employment, or livelihood opportunities within a reasonable period after completion.

5.3 Establishing partnerships and institutional coordination

To institutionalize MahaSKY, the initiative should be linked with existing skilling, education, livelihoods, and entrepreneurship platforms. Maharashtra has a large network of government and private ITIs, including women's ITIs, as well as polytechnics and other training institutions distributed across the state.

1. Leverage and strengthen the emerging partnership with DVET and Government ITIs to support training outreach, infrastructure use, trainee mobilisation, and longer-term institutionalization.
2. Coordinate with academic agencies, including ITIs, women's ITIs, polytechnic colleges, engineering colleges, universities, and other suitable technical institutions, to identify training venues, trainee pools, faculty linkages, and pathways for future integration of solar and green livelihoods content into institutional offerings.

3. Explore partnerships with other relevant institutions such as the State Rural Livelihoods Mission (UMED), the Directorate of Technical Education, district skill committees, and sector-relevant public or private institutions.
4. Support ADB and MSEDCL in exploring how the training program, or elements of it, can be incorporated into regular course curricula, short-term skilling programs, apprenticeship systems, or institutional training calendars.
4. Develop a practical stakeholder coordination mechanism at state and district levels so that MSEDCL, training partners, academic institutions, village councils, WSHGs, employers, and livelihood initiatives can work in a coordinated manner.

5.4. Gender Equality and Social Inclusion (GESI)

GESI will be treated as a core design and implementation requirement of this assignment. The Consultant shall therefore ensure that program design, outreach, training delivery, placement support, and reporting explicitly address barriers faced by women and other socially excluded groups in rural Maharashtra.

1. Maintain the overall program target of 4,500 trainees over 24 months, with at least 30% women participants across the full program and proactive district-wise mobilisation measures where women's participation is low.
2. Adopt an inclusive mobilisation strategy covering women, young women, rural youth, candidates from project-affected and host communities, and, wherever feasible and appropriate, candidates from Scheduled Tribes, Scheduled Castes, Other Backward Classes, minority communities, economically weaker households, and persons with disabilities who can safely perform the relevant roles.
3. Use local-language communication, community-based outreach, and counselling to address social norms, mobility constraints, safety concerns, and limited awareness of solar sector opportunities for women and girls.
4. Promote safe and respectful training environments, including separate sanitation facilities, transparent trainee selection, a code of conduct for trainers and staff, zero tolerance for sexual harassment, and accessible grievance redress mechanisms.
5. Track outreach, enrolment, attendance, completion, certification, placement, self-employment, and employer engagement using sex-disaggregated and district-wise data and analyse reasons for dropout or non-placement.
6. Identify roles and livelihood pathways suitable for women and local communities, including O&M support, field technicians, customer support, basic diagnostics, vendor services, solar-powered productive use applications, rooftop solar services, and renewable energy entrepreneurship, based on demand and feasibility.

5.5 Community mobilization, consultation, and awareness generation

1. Mobilize trainees from ITIs, polytechnic colleges, UMED, local communities, and other appropriate channels in districts where MSKVY 2.0 projects are being implemented, while ensuring that educational prerequisites under the Suryamitra qualification pack are met.
2. Prepare and maintain a rolling list of potential participants for each district and training batch, including a pipeline of women candidates and alternates to address dropouts or low turnout.

3. Undertake consultation and awareness activities with Gram Panchayats / village councils, Women's Self-Help Groups (WSHGs), villagers, youth groups, and other local stakeholders on training opportunities, likely job roles, safety aspects, and the broader local employment potential arising from solarization.
4. Consult with villagers and WSHGs specifically on expected training schedules, feasible participation conditions for women, barriers to mobility or attendance, and local demand for job creation or enterprise support.
5. Design and support delivery of awareness materials and outreach campaigns in formats suitable for rural audiences, including village meetings, orientation sessions, posters, local announcements, digital outreach, and short audio-visual materials.
6. Ensure that awareness efforts clearly communicate eligibility, likely job pathways, expected work conditions, safety requirements, and available support, so that candidates make informed decisions before enrolment.

5.6 Delivering training and certification

1. Identify and deploy a pool of lead trainers and supporting trainers who are technically qualified to deliver solar PV training. The Consultant should, to the extent feasible, include women trainers, women mobilisers, and counsellors in the delivery architecture.
2. Each training program shall include theoretical sessions, hands-on exercises, practical demonstrations, and exposure to typical components of a solar PV project.
3. For practical training, establish or arrange appropriate laboratory and demonstration facilities at each training centre, with all components required under the Suryamitra qualification pack or equivalent approved curriculum.
4. Ensure certification of trainees and work towards accreditation or formal recognition of the program, including recognition by NCVET where applicable.
5. Ensure the training environment is safe and inclusive, including appropriate batch scheduling, sanitation, reasonable travel and timing considerations, and clear procedures for handling complaints, misconduct, or safety incidents.

5.7 Placement support, entrepreneurship, and livelihood linkages

By the end of this assignment, MahaSKY is expected to have trained around 5,000 candidates cumulatively, including the pilot which is being implemented by ADB directly covering 500 participants. The Consultant shall provide structured support to improve post-training outcomes for participants.

1. Undertake consultations with potential employers - including developers, EPC contractors, O&M contractors, rooftop solar companies, service providers, and other relevant firms - to understand district-wise manpower needs, skill requirements, work conditions, and women's employment prospects.
2. Consult with women renewable energy entrepreneurs, women-led enterprises, and rooftop solar service providers to identify feasible entrepreneurship and self-employment pathways for trained women and youth.
3. Prepare a rolling plan for organizing workshops and job fairs in coordination with MSEDCL, developers, contractors, academic partners, WSHGs, livelihood missions, women

entrepreneurs, and other relevant stakeholders. One job fair per quarter shall be organized in different districts, with a total of eight job fairs over the assignment period.

4. Ensure that trained participants in each district are able to access a job fair, employer interaction, or other placement linkage opportunity within two months of completing training, to the extent feasible.
5. Identify and facilitate livelihood training and opportunity pathways, in collaboration with MAGNET and other relevant projects or schemes, for candidates - especially women - who may be better suited to self-employment, service-based enterprise models, or productive-use applications rather than direct wage employment.
6. Design and execute a communication strategy for placement and livelihood linkages so that employers, communities, and trainees are aware of available opportunities and can connect in a timely manner.

5.8 Monitoring, reporting and other support

1. Submit regular progress reports and brief monthly updates highlighting planned versus actual targets, cumulative progress, issues requiring attention, and corrective actions proposed.
2. Report sex-disaggregated and district-wise data for mobilisation, training, attendance, certification, placement, employer engagement, job fairs, and livelihood linkages, and provide brief analysis of inclusion performance.
3. Identify implementation bottlenecks affecting women's participation and retention, including social norms, location, safety, time constraints, or employer practices, and recommend practical course correction measures.
4. Assist ADB and MSEDCL in preparing presentations, meetings, review notes, and mission inputs related to the assignment, and participate in ADB missions as required.

6. Support and facilitation to be provided by MSEDCL

The following support shall be provided by MSEDCL to enable timely and effective delivery of the assignment:

1. Nominate a nodal officer and, where feasible, district-level focal points for coordination with the Consultant, ADB, developers, training partners, and local stakeholders.
2. Facilitate access to district-wise information on MSKVY 2.0 project locations, capacities, implementation status, and relevant developer / contractor contact details, subject to applicable confidentiality requirements.
3. Facilitate coordination with academic agencies and public institutions, including DVET, ITIs, women's ITIs, polytechnics, and other government-supported training institutions.
4. Support consultation and awareness activities with Gram Panchayats / village councils, WSHGs, villagers, and local communities through the project's field presence and coordination channels.
5. Support consultations with potential employers, developers, contractors, women renewable energy entrepreneurs, rooftop solar service providers, and other market actors relevant to placements and livelihood opportunities.
6. Co-convene or support district and state-level workshops, employer interaction platforms, and job fairs in coordination with the Consultant and relevant stakeholders.
7. Support convergence discussions, where appropriate, with MAGNET and other relevant

projects, schemes, or departments for livelihood training and post-training opportunities.

7. Team composition and staffing expectations

The Consultant shall deploy a suitably qualified multidisciplinary team. At a minimum, the proposed team should adequately cover technical training delivery, mobilisation, placement and employer engagement, and GESI integration. The Consultant shall ensure that the staffing structure is sufficient for parallel implementation across multiple districts.

1. A team leader / program manager with experience in large-scale skilling or renewable energy training programs.
Qualified solar PV trainers and master trainers with relevant technical credentials and field experience.
2. A mobilisation and partnerships / placement coordinator with experience working with industry, academic institutions, and district-level stakeholders.
3. A GESI or social development specialist to guide inclusive outreach, women's participation strategies, safe training practices, and disaggregated monitoring.

8. Deliverables and time frame

The table below illustrates the timeline for the Consultant's deliverables. In addition to these deliverables, the Consultant shall share short monthly progress updates highlighting monthly and cumulative targets, achievement, key issues, stakeholder coordination, and corrective action proposed.

S.N.	Deliverable	Submission deadline from T0	% payable
1	Deliverable 1: Inception Report	15 days	10
2	Deliverable 2: Detailed Training Schedule	1 month	20
3	Deliverable 3: Six Month Progress Report 1	6 months	15
4	Deliverable 4: First Year Progress Report	1 year	20
5	Deliverable 5: Six Month Progress Report 2	18 months	15
6	Deliverable 6: Final Report	2 years	20

T0 is the date of award of the assignment.

Deliverable 1: Inception Report shall include implementation methodology, staffing, district phasing, stakeholder mapping, GESI approach, risk mitigation, and a draft monitoring framework.

Deliverable 2: Detailed Training Schedule shall include the plan for training 4,500 participants, including training partners and allocated districts, target for each district, participant mobilisation strategy, partnerships established, consultation plan, and district-wise GESI actions.

Deliverable 3: Six-Month Progress Reports shall provide details of targets, achievements, consultations undertaken, training quality, certification, placement and job fair progress, entrepreneurship and livelihood linkages, and GESI performance.

Deliverable 4: The First-Year Progress Report shall provide an assessment of achievements against targets and identify adjustments required for Year 2.

Deliverable 5: Six-Month Progress Reports 2 shall provide details of targets, achievements, consultations undertaken, training quality, certification, placement and job fair progress, entrepreneurship and livelihood linkages, and GESI performance.

Deliverable 6: The Final Report shall provide overall achievement, lessons learned, way forward, recommendations for institutionalization, and a summary assessment of inclusion and post-training outcomes.

9. Eligibility criteria for consultant

9.1 Technical eligibility criteria

1. The Consultant shall be an organisation registered in India as a company (including under Section 8 of the Companies Act, 2013), society, trust, or partnership firm, and should have been in existence for at least 10 years for Individual bidder as well as for Lead JV partner.
2. Relevant experience in organising and imparting solar-related trainings for at least five years. In case of a Joint Venture (JV), each of the JV partners shall individually fulfill the minimum eligibility requirement of having at least five (5) years of relevant experience in organizing and imparting solar-related training programs.
3. At least 10 training centres / affiliated training centres registered with the Skill India Digital Hub in the last three years.
In case of a Joint Venture (JV), the minimum eligibility requirement of having at least ten (10) training centres / affiliated training centres registered with the Skill India Digital Hub within the last three (3) years shall be fulfilled on a combined basis by all JV partners.
4. At least 50 government-certified trainers, either affiliated or on the rolls of the organisation. In case of a Joint Venture (JV), the minimum eligibility requirement of having at least fifty (50) government-certified trainers, either affiliated with or on the rolls of the organisation, shall be fulfilled on a combined basis by all JV partners.
5. Trained at least 3,000 participants in solar PV technology / project development / O&M in the last three years of which at least 30% were women/gender-diverse candidates and ensured certification, either directly or through a government certifying agency. In case of a Joint Venture (JV), this eligibility requirement of Trained at least 3,000 participants shall be fulfilled on a combined basis by all JV partners.

6. Working partnerships established with industry, including Centres of Excellence and/or academic linkages.
7. Experience in international donor-supported training programs or capacity-building projects. Demonstrated experience in mobilising women and/or socially excluded groups, or in implementing gender-responsive / inclusive skilling, livelihoods, or workforce development initiatives, will be an advantage.
In case of a Joint Venture (JV), all JV partners shall individually have experience in at least one international donor-supported training program or capacity-building project as mentioned above.
8. Experience in employer engagement, placement facilitation, job fairs, or entrepreneurship promotion in comparable sectors will be an advantage.

9.2 Financial eligibility criteria

Minimum annual turnover of Rs 10 crore on average over the immediately preceding three financial years.

In case of a Joint Venture (JV), the Lead Partner shall meet the minimum average annual turnover requirement of Rs. 10 crore over the immediately preceding three financial years, and each other JV partner shall have a minimum average annual turnover of Rs. 3 crore over the immediately preceding three financial years.

9.3 Joint venture, consortium clauses

JV, Consortium or Associations are encouraged in case the spectrum of expertise and resources required may not be available within one firm.

1. If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that:
 - a. They have designated one party to act as a Lead Entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by an Agreement among the legal entities, and submitted with the Proposal
 - b. If they are awarded the contract, the contract shall be entered into, by and between MSEDCL and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the JV/ Consortium/ Association
2. After the Deadline for Submission of Proposal, the lead entity identified to represent the JV/ Consortium/ Association shall not be altered without the prior written consent of MSEDCL
3. The description of the organization of the JV/ Consortium/ Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV/ Consortium/ Association Agreement.
4. The Lead Entity of the JV/ Consortium/ Association shall be subject to the eligibility and evaluation criteria set forth in the RFP and all the members of the JV/ Consortium/ Association shall be subject to evaluation criteria. (As mentioned in the Annexure-4: Scoring sheet for selection.)
5. The JV/ Consortium/ Association in presenting its track record and experience should clearly differentiate between:

- a. Those that were undertaken together by the JV/ Consortium/ Association and
 - b. Those that were undertaken by the individual entities of the JV/ Consortium/ Association.
6. Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV/ Consortium/ Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials
7. A Joint Venture (JV) shall consist of a maximum of three (3) legal entities only, including the designated Lead JV Partner. No Joint Venture comprising more than three (3) partners shall be permitted. The Lead JV Partner shall be duly authorized to represent and legally bind all JV partners jointly and severally for the execution of the contract

10. Selection procedure

Selection of the Consultant will be with adequate weightage given to technical capabilities, as evaluated through the Technical Proposal submitted by the Consultant, and the financial quote, as evaluated through the Financial Proposal. Financial Proposals of only those bidders who meet the eligibility criteria will be considered.

Weightage for Technical Proposal – Minimum 40 Marks and Maximum 80 Marks

Weightage for Financial Proposal – Minimum 10 Marks and Maximum 20 Marks

The scoring sheet is provided in Annexure 4.

The bidder who secures the minimum marks mentioned above will be eligible for opening of Price-Bid.

11. Duration

The duration of the assignment will be 24 months from the award of contract date.

12. Budget/ Contract Cost

The approximate value of the tendered project is INR 7.31 Crore,

Bidders are required to provide their financial quote in format provided with this bid document as Annex-1 detailing man-day cost of experts including travel and survey cost etc.

13. Bid Validity

1. Bids shall remain valid for the period of 90 days from the date of price bid opening.
2. In exceptional circumstances, prior to expiry of the original bid validity period, the Employer may request that the bidders extend the period of validity for a specified additional period. The request and the responses thereto shall be made through the email of CE Special Project Department MSSEDCL. A bidder may refuse the request without forfeiting its bid security. A bidder agreeing to the request will not be permitted to modify its bid, but will be required to extend the validity of its bid security for the period of the extension.

14. Bid Security

1. The Bidder shall furnish, as part of its Technical Proposal, a bid security in the amount equivalent to 2.0 % of Estimated Cost of this Tender for which price bid is submitted by the bidder. The Bid Security shall remain valid for a period of 30 days beyond the original validity period of the bid, and beyond any extension period subsequently requested.
2. The bid security shall, at the bidder's option, be in the form of a demand draft/eBG/Online Payment Mode from any Scheduled Commercial Bank in favor of the Employer, payable at Mumbai.
3. Any bid not accompanied by an acceptable bid security shall be rejected by the Employer as non-responsive.
4. The bid security of the unsuccessful bidders will be returned as promptly as possible, after award and signing of the Contract Agreement or expiration of the period of bid validity, whichever is earlier.
5. The bid security of the successful bidder will be returned when the bidder has signed the Contract Agreement and furnished the required security deposit.

15. The Bid Security may be Forfeited

1. If the bidder withdraws its bid, except that written notice of the withdrawal of bid is received by the employer prior to the deadline for submission of bids; or
2. If the bidder is determined, at any time prior to award of contract, to have engaged in corrupt or fraudulent practices.

In the case of a successful bidder, if it fails within the specified time limit to:

- a) Sign the Contract Agreement, or
- b) Furnish the required security deposit.

In case bidders has not quoted rates or submitted blank price bid or Not Specified % below/above.

16. Payment Milestone

Payments under the contract shall be made in accordance with the milestones defined in Section 7 (Deliverables and Time Schedule). Each payment shall be released only upon successful completion, submission, and formal acceptance of the respective deliverables within the stipulated time frame. The invoice should also be accompanied by all the Screening & Monitoring Reports as per the Requirement of ADB & MSEDCL

17. Payment Terms

The consultancy fee shall be payable to the Consultant in the following manner:

The Consultant shall raise invoices based on the completion of deliverables and associated milestones as specified in Section 8 (Deliverables and Time Schedule), inclusive of all costs such as personnel, travel, training, and other related expenses, within the overall contract price.

Payments shall be released upon successful submission and approval of the respective deliverables, including the Inception Report, Detailed Training Schedule, Progress Reports, and Final Report, as applicable.

A retention amount of **10% of each invoice** shall be withheld by the Employer and shall be released only upon submission and approval of the Final Report, subject to compliance with all observations and requirements.

All payments shall be subject to certification by the Employer confirming that the deliverables have been completed satisfactorily and in accordance with the contract provisions.

18. Time Schedule of the Project

The total duration for providing consultancy services shall be 24 months from the date of signing of agreement. In case, the time period is extended beyond 24 months for the reasons not attributable to Training Agency, then there will be pro-rata revision in timelines of deliverables as per section 7.

19. Penalty

If it is observed that Training Agency has submitted false observation report or ignored any irregularities in the field then 1% of the total quoted financial fees by the Training Agency would be deducted from subsequent quarterly payment subject to maximum 10% deduction.

Further if Safeguard Screening or semi-annual report is not submitted till three week of closing of a quarter a penalty of 0.1% of total quoted fees would be levied for each week of the delay subject to maximum 10% deduction

20. Liquidated Damages:

If it is observed that the successful bidder has submitted a false observation report or ignored field irregularities, 1% of the total quoted financial fees shall be deducted from the subsequent quarterly payment; total deductions for reporting irregularities shall be subject to a maximum of 10%. If the semi-annual reports are not submitted within four weeks of its deadline, a penalty of 1% of fees against that Deliverable will be levied for each week of delay, capped at 10%.

21. Risk and Cost Clause:

The total duration for the project is 24 months from the date of signing the agreement. If the successful bidder fails to perform the services as per given training targets for reasons attributable to the it, MSEDCL reserves the right to complete the remaining scope through alternative means. Any excess expenditure incurred by MSEDCL for completing the scope shall be recoverable from the defaulting successful bidder pending payments or Performance Guarantee eBG.

22. Termination Clause:

The contract may be terminated and the Bid Security forfeited if the bidder is determined, at any time prior to or during the contract, to have engaged in corrupt or fraudulent practices.

- **Default in Performance:** Failure to meet the cumulative training targets (e.g., 4,500 participants by Q2 2028) or maintain the 30% women's participation requirement may be treated as a material breach. MSEDCL will reserve the right to encash the eBG in such cases.
- **Dispute Resolution:** All disputes or differences arising in connection with this agreement or its breach shall be referred to the **Chief Engineer (Special Projects)**.

23. Performance Security

The successful bidder would submit performance security amounting to 10% of indicative budget within 21 days from the date of LoA. The performance security deposit should be in form of an irrevocable bank guarantee from any scheduled commercial/Nationalized bank. The eBG should be valid upto a period of (12) months from the schedule date of completion of the project.

24. Signing of Contract Agreement

At the same time that employer notifies the successful bidder that its bid has been accepted, the Employer will send the bidder the Form of Contract Agreement incorporating all agreements between the parties.

Within 21 (twenty one) days of receipt of the Letter of Award, the successful bidder shall sign the Form of Contract Agreement on Stamp Paper (non-judicial) borne by the Agency as per the rate specified in Bombay Stamp Act 1958 (with all upto date amendments) issued in Maharashtra and return it to the Employer.

25. Insurance Coverage

All manpower deployed by agency for this work shall be suitably insured at their own cost.

26. Acts and Regulations

All labour laws are applicable to this contract such as Minimum wages act, the Child labour (prohibition and regulation) act, Employees provident fund act, Bombay Stamp Act, Workman compensation act etc.

27. Taxes and Duties

TDS towards income tax will be deducted from the payment against contract as per applicable rate.

28. Limitation of Liability

Notwithstanding anything to the contrary in this Contract, in no event shall the Consultant be liable to MSEDCL, for any losses, claims, damages, liabilities, cost or expenses ("Losses") of any nature whatsoever, for an aggregate amount in excess of the fee paid by the client for the Services provided under this Contract, except where such Losses are finally judicially determined

to have arisen primarily from fraud or other liability to the extent the law does not permit limitation of the Consultant. In no event shall the Consultant, be liable for any consequential (including loss of profit and loss of data), special, indirect, incidental, punitive, or exemplary loss, damage, or expense relating to the services provided pursuant to this Contract

29. Contractual Disputes

All disputes or differences between the parties under or in connection with this agreement or any breach thereof shall be sought to be referred to The Chief Engineer (Special Projects).

30. Notices

All notices to be given under this agreement shall be in writing and in English language. A Notice shall be affective when delivered or on the 7th day from issue of notice whichever is earlier.

Address for Correspondence shall be as below:

**Office Of the Chief Engineer (Special Projects)
5th Floor, Prakashgad Building,
MSEDCL, Anant Kanekar Marg,
Bandra East, Mumbai-500051**

Annexure -1

FORMAT FOR SUBMISSION OF FINANCIAL QUOTE-

S.N.	Items	Rate (Rs)	No. of units	Amount (Rs)
1	Training cost	3,02,058	150	4,53,08,700
2	Manpower cost			54,00,000
I	Team Leader (25% of time)	50,000	24	12,00,000
II	Project Manager (50% of time)	75,000	24	18,00,000
III	Project Coordinator (100% of time)	1,00,000	24	24,00,000
3	Monitoring of training			1,57,50,000
I	Airfare, train fare (2 persons per training)	18,000	300	54,00,000
II	Boarding (2 persons, 3 days per training)	1,500	900	13,50,000
III	Lodging (2 persons, 3 days per training)	5,000	900	45,00,000
IV	Local conveyance	5,000	900	45,00,000
4	Administration and overheads (10%)			66,45,870
	TOTAL			7,31,04,570

Total Quoted Rate (Without GST) Rs. _____ Crores @ _____ % above/below the Indicative budget of 7.31046 Crores.

Annexure 2 - Detailed day-wise training delivery plan

	Topic	Duration
Day 1 (8 Hrs.)	About Job of Surya Mitra	Theory - 1 hour
	A brief about the Surya Mitra and Skilling Ecosystem	Theory - 1 hour
	- Importance of Skilled manpower in solar PV Industry - Advantages of doing this training, prospects and employment opportunities - Sensitization on gender equality, respectful workplace behavior, and inclusivity. - Highlight success stories of women in solar and renewable energy roles.	
	Basics of Electricity	1 hour-Theory 1 hour-Practical
	- AC and DC Circuit - Ohms Law - Power calculations using $P = VI$. - Power and Energy - Relationship between power, voltage, and current. - Characteristics of AC voltage and current. - AC circuit analysis basics - Basics of semiconductor materials. - Understanding electrical symbols	
	Reading and interpreting electrical diagrams.	
	Basics of Solar Energy	1 hour-Theory 1 hour-Practical
	- Basics of Solar Energy - Sun Movement - Sun path Diagram	

- Importance of Solar Energy for various application
- Azimuth angle and Solar plant orientation
- Estimation of Solar Resource assessment with Global solar atlas

Exercise

1. Identification of different Direction with the help of magnetic compass
2. Finding Azimuth angle and optimum tilt

Introduction to Tools, Scales and Measurement

1 hour-Theory
1 hours-Practical

- Introduction to Electrical tools
 - AC/DC Clamp meter, multimeter, Insulation tester, Earth resistivity tester
- Introduction to Mechanical tools
 - Measuring tools, marking tools and Working Tools
 - Solar specific tool kit
- Introduction to Civil Tools
 - Water and Sprit Leveling, Compass and GPS

Exercise

3. Demonstration of application of Tools

Day 2 (8 Hrs.)

Revision of Day 1

Theory - 1 hour

Basics of Solar Geometry and Solar Photovoltaic

Basics of Solar Geometry and Solar Photovoltaic

2 hour-Theory
1 hour-Practical

- Introduction to Latitude, Longitude and Altitude using google earth
- Relation between tilt angle of solar modules and Latitude

- Optimizing tilt and orientation of the plant to maximize ground coverage ratio and minimize complexity in Installation
- Shadow Analysis

Exercise

4. Downloading the Values of Latitude, Longitude and Altitude of Site Location
5. Identification of different Direction with the help of magnetic compass
6. Finding Building Azimuth with the help of Google map

Introduction to Types of Solar PV Plant and Its components 1 hour-Theory
1 hour-Practical

- Technological Architecture of Solar Plant
 - On Grid / grid Tied
 - Off grid / Standalone/ With Battery
 - Hybrid (Grid Solar Battery)
 - Solar Pump

Exercise

7. Video and Animation

Introduction to Major components of Solar PV Plant 1 hour-Theory
1 hour-Practical

- Introduction of Major Components
 - Solar Module
 - Solar Inverter
 - Mounting Structure
 - Balance of System
 - Earthing and Lightning Arrestor

Exercise

8. Demonstration of Major components of Solar PV Plant

Day 3 (8 Hrs.)	Revision of Day 2	Theory - 1 hour
	Site Survey and Basic Sizing of Solar Plant (Utilizing online tools)	
	Site Survey and Basic Sizing of Solar Plant (Utilizing online tools)	2 hour-Theory 2 hour-Practical
	• Introduction of Basic tools ○ Use of Google Earth and KMZ file Preparation • Introduction to site survey methodology ○ Checklist and Survey Form • Load Calculation and Energy Bill analysis • Energy generation estimation from solar plant • Plant capacity estimation and String Sizing and Inverter Selection	
	Exercise	
	9. Create KMZ file	
	10. Site survey form completion	
	11. Perform the electrical assessment of given premises	
	Basic of Design and Documents	2 hour-Theory 1 hour-Practical
Day 4 (8 Hrs.)	Revision of Day 3	Theory - 1 hour
	Best Installation Practices in solar PV (Mechanical and Civil)	
	• Importance of environmentally responsible installation and operation of rooftop solar systems.	2 hour-Theory 2 hour-Practical
	• Safe handling and disposal of solar waste, including e-waste and end-of-life PV modules.	
	• Minimizing noise, dust, and material spillage during installation.	

- Ensuring proper site restoration after installation activities.
- Promoting the use of recyclable materials and responsible sourcing.
- Material handling
- Loading and Unloading of Solar Module and other BOS at site
- Working with Manual and Power Tools
- Use of Torque Wrench for Uniform tightening
- Importance of Alignment for greater stability
- Introduction to RCC and PCC and different Mortar Mix
- Reading and Interpretation of Plant Layout and replicating at site
- Application of Template while casting the pedestal
- Introduction of various Mounting structure as per Site conditions

Exercise

12. Use of Water Level Tube and Magnetic Spirit level
13. Use of Line Dori
14. Demonstration of Torque Wrench and
15. Crimping tools (MC4 connector) V/S Common Crimping tools
16. Importance of Mismatching Two different make of MC4 Connectors

Day 5 (8 Hrs.)	Best Installation Practices in solar PV (AC-DC Wiring)	1 hour-Theory 2 hour-Practical
	Revision of Day 4	Theory - 1 hour
	Best Installation Practices in solar PV (Electrical) & Material Handling	

	• Installation of Solar Panel and Inverter • String formation and DC cabling • Installation of Junction Box (ACDB and DCDB)	2 hour-Theory 2 hour-Practical
	Exercise	
	17. Use of Electrical single line diagram for interpretation and understanding	
	18. Importance of Material handling at site	Total- 3Hr.
	19. Types of material in solar plant	
	20. Understand Equipment used of Solar Module handling and movement	1 hour-Theory
	21. Demonstrate how to handle material at site	2 hours
		Practical
Day 6 (8 Hrs.)	Revision of Day 5	Theory – 0.5 hour
	Testing and Commissioning, O& M of the Solar PV Plant	
	22. Importance of Alignment for greater stability	2.0 hour-Theory
	23. Visual Inspection of Plant	3.0 hour-Practical
	1. Verifying the Specification of Installed components 2. Inspect the different component of solar plant 3. Identify any missing component 4. Cross check tightness of Nuts and Bolts 5. Inspects the Electrical connection as per Electrical Line Diagram	
	24. Anti-Islanding Protection Test	
	25. Perform functionality test of major components	
	Operation, Maintenance and Trouble Shooting of Off Grid SPV Plant	
	• Preventive maintenance as per schedule	

- Reading and Interpretation of Electrical Parameters and Solar Plants, Inverter and Battery
- Understand the Load Characteristics
- Correcting Maintenance
 - Selecting the correct tools for fault finding
 - Locate the fault and trouble shooting

Exercise

26. Measuring String Voltage and Current
27. Check the polarity of String
28. Perform the Insulation resistance Test
29. Measure the earth resistance
30. Prepare a Job Completion report

Occupational Health & safety Standard in Solar PV Plant

0.5 hour-Theory
0.5 hour-Practical

- Identify different Personal Protective Equipment (PPE)
- Requirement of Personal Cleanliness and Hygiene
- Use PPE and safety tools including gloves and masks
- Introduction of Emergency response Support System (ERSU)
- Take action in case of self-injury
- Hazards associated with dual supply (DC and AC)
- Importance of Marking and Labeling in English and local language
- Different solar specific Signage and its application.
- Follow Work safety procedures and instructions
- Identifying potential **risks to workers and** community members during rooftop installations.

- Safety practices for working at heights, electrical safety, and fire prevention.
- Importance of PPEs, hazard signage, and access control at installation sites.
- Emergency response planning and first aid procedures.
- Community safety during and post-installation phases.
- Preparation of awareness materials (posters, leaflets, or videos) for building owners and local communities.
- Information on safe system use, maintenance tips, and warning signs.
- Encouraging consumer awareness on safe operation and reporting of system faults
- Integration of Health and Safety Modules in both fresh skilling and upskilling sessions.
- Practical demonstrations on electrical isolation, fire safety, and first aid.
- Periodic refresher sessions to ensure retention and adherence to safety standards.

Exercise

31. Demonstration of Personal Protective Equipment

Day 7 (8 Hours)

Gender Equality and Women's Economic Empowerment in Green Energy

2 Hours

- Gender roles in energy access and agriculture
Barriers faced by women in renewable energy value chains (skills, finance, mobility, norms)
- Opportunities for women in decentralized renewable energy (DRE), solar irrigation, rooftop solar, O&M services

- Case studies of women solar entrepreneurs, technicians, and SHG-led enterprises (India focus)
- Role of WSHGs, FPOs, and community institutions in scaling women-led solar livelihoods
- Practical pathways for inclusion in MSEDCL-linked solar ecosystem

Exercise:

Group reflection:

32. Identifying gender barriers in local context and solutions
33. Mapping women's roles across solar value chain

Overview of Government Schemes and Programmes Promoting Solar Energy (National & State) 2 Hours

- National programmes: PM Surya Ghar Yojana, KUSUM Scheme (Components A, B, C), National Solar Mission)
- Maharashtra-specific programmes: MSEDCL initiatives State Solar Policy, Agriculture solarisation programmes
- Convergence opportunities: NRLM, MAVIM, Skill India, PMKVY Subsidies, financing mechanisms, and entry points for trainees.

Exercise:

34. Scheme navigation exercise (eligibility + application pathways)
35. Case simulation: selecting best scheme for a farmer/entrepreneur

Communication and Soft Skills for Employment, Entrepreneurship and Self-Employment 2 Hours

- Effective communication with customers, contractors, and institutions
- Negotiation and basic business communication

- Workplace behavior: respect, inclusion, and professionalism
- Digital literacy basics (WhatsApp, digital payments, customer engagement)
- Financial literacy (basic costing, pricing, savings, credit linkages)
- Gender-sensitive communication and working in diverse teams

Exercise:

Role play:

36. Customer interaction (male/female clients, rural households)
37. Mock negotiation for solar installation/service contract

Orientation to Employment and Business Opportunities in Solar Energy – Agriculture and Allied Enterprise

2 Hours

- Job roles: installer, technician, O&M service provider, site supervisor
- Entrepreneurship pathways: Solar pump servicing Rooftop solar installation Mini grid/DRE services
- Opportunities in agriculture value chain (solar irrigation, cold storage, processing units)
- Linkages with: Developers, EPC contractors MSSEDCL empanelment ecosystem MAGNET and allied livelihood projects Introduction to job fairs, placement pathways, and enterprise incubation

Exercise:

38. Individual livelihood plan preparation
39. Mapping local market demand and opportunities.

Customer Interaction and Techno commercial offer	0.5 hour-Theory
Preparation	0.5 hour-Practical
Wrap-up/Feedback/Discussion	0.5 hour

Note: The scaled-up program may refine module order, local language delivery aids, and supplementary sessions on safety, gender-responsive workplace behaviour, livelihood pathways, and employer engagement, while maintaining technical rigor and certification requirements.

Annexure 3 - Districts under MSKVY 2.0

S.N.	DISTRICT	CAPACITY (MW)
1	AHMADNAGAR	1,665
2	AKOLA	212
3	AMRAVATI	163
4	BEED	208
5	BHANDARA	54
6	BULDHANA	236
7	CH. SAMBHAJINAGAR	499
8	CHANDRAPUR	25
9	DHARASHIV	166
10	DHULE	55
11	GADCHIROLI	20
12	GONDIA	35
13	HINGOLI	206
14	JALGAON	572
15	JALNA	215
16	KOLHAPUR	181
17	LATUR	422
18	NAGPUR	80
19	NANDED	499
20	NANDURBAR	288
21	Nashik	973
22	PARBHANI	148
23	PUNE	644
24	SANGLI	418

S.N.	DISTRICT	CAPACITY (MW)
25	SATARA	283
26	SOLAPUR	1,273
27	WARDHA	52
28	WASHIM	165
29	YAVATMAL	314
	TOTAL	10,071

The district-wise training allocation shall be finalised by the Consultant in consultation with MSEDCL and ADB, taking into account solar capacity, project implementation status, training infrastructure, likely trainee pools, market demand, and the need to expand women's participation across districts.

Annexure 4- Scoring sheet for selection

Note: The technical evaluation may appropriately recognise demonstrable capacity for inclusive mobilisation, safe training delivery, women's participation strategies, and placement / livelihood linkage experience.

Eligibility criteria	
10 Years of existence	Yes/ No
Turnover of Rs 10 crore in last three financial years	Yes/ No

Technical Scoring Sheet

Scoring criteria	Maximum points in evaluation	Minimum points for evaluation	Points obtained
Relevant experience (organising and imparting trainings on solar) At Least 5 years - 5 Marks Above 5 years - 10 Marks Note: In case of JV, all JV partners shall individually have a minimum of five (5) years of relevant experience	10	5	
Training centres/ affiliated training centres registered with the Skill India Digital Hub (https://www.skillindiadigital.gov.in/home) in the last three years At least 10 - 10 Marks and 10 to 20 – 15 Marks Above 20 – 20 Marks Note: In case of JV, all JV partners shall collectively have a minimum of ten (10) training centres / affiliated training centres	20	10	
Government certified trainers either affiliated/ on-rolls At least 50 - 5 Marks Above 50 - 10 Marks Note: In case of JV, all JV partners shall collectively have a minimum of fifty (50) government-certified trainers,	10	5	
Participants trained in solar PV technology/ project development/ O&M in the last three years and have got them certified (by self or through a government certifying agency) At least 3,000 - 10 Marks From 3,000-4,000 – 15Marks Above 4,000 - 20 Marks Note: In case of JV, all JV partners shall collectively have trained a minimum of 3,000 participant	20	10	

Working partnerships established with Industry including setting up Centres of Excellence and/ or Academic linkages With 1 institution - 5 Marks Above 1 institution - 10 Marks Note: In case of JV, all JV partners shall individually have established at least one (1) working partnership with industry, including setting up a Centre of Excellence and/or academic linkages.	10	5	
Experience in international donor supported training programs/ capacity building projects With 1 donor - 5 Marks Above 1 donor - 10 Marks Note: In case of JV, all JV partners shall individually have experience in at least one (1) international donor-supported training program and/or capacity-building project.	10	5	
Total	80	40	

Minimum points for financial Bid Opening against Technical criteria is 40

Financial Scoring Sheet

Scoring criteria	Maximum points in evaluation	Minimum points for evaluation	Points obtained
Minimum annual turnover of on average over the immediately preceding three financial years. At Least 10 crore- 10 Marks From 10 Crore to 20 crore - 15 Marks Above 20 Crore – 20 Marks, Note: In case of JV, the Lead JV Partner shall have a minimum average annual turnover of Rs. 10 crore over the immediately preceding three financial years, and each other JV partner shall have a minimum average annual turnover of Rs. 3 crore over the immediately preceding three financial years.	20	10	

Minimum points for financial Bid Opening against Financial criteria is 10

LIST OF SERVICES

SR. NO.	SERVICE NAME	ACTIVITY NUMBER	UOM	SAC CODE	REQ. QTY	VERSION	MATERIAL TYPE
1	40401202 Consultancy	ADM 010	Activity unit	998311	1		null

Required Documents (To be uploaded online)

Sr. No.	NAME	SECTION	ITEM	DESCRIPTION
1	Price Bid	Price Section	40401202 Consultancy	Price Bid
2	Power of Attorney	Technical Section	40401202 Consultancy	Power of Attorney
3	Qualification Documents	Technical Section	40401202 Consultancy	Qualification Documents
4	Experience Documents	Technical Section	40401202 Consultancy	Experience Documents
5	Additional Documents 1	Technical Section	40401202 Consultancy	Additional Documents if any
6	Additional Documents 2	Technical Section	40401202 Consultancy	Additional Documents if any
7	Company Details	Technical Section	40401202 Consultancy	Company Details
8	Additional Documents 3	Technical Section	40401202 Consultancy	Additional Documents if any
9	Balance Sheets	Commercial Section		Balance Sheets
10	EMD	Commercial Section		EMD details
11	Additional Documents 1	Commercial Section		Additional Documents if any
12	Additional Documents 2	Commercial Section		Additional Documents if any
13	Financial Documents	Commercial Section		Financial Documents